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THE BULLY PLAYS

24 Short Plays by

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(THE BULLY PLAYS)

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What Goes Around

By D.W. Gregory

CHARACTERS

BOSS (EVER	ETT BLEDSOE)a sales director for
	a beauty products supply company
SMEDLEY	an ineffective salesman for the same company
JUNIOR	Smedley's son, 12
DARLA	Smedley's daughter, 14
MARCIE	a girl on the school bus
GANG	as much a mentality as a group,
	to be performed by one to three or more actors
MRS. NICKL	ESa school administrator
ANNOUNCE	R
DRIVER	

NOTE: The play is expandable and playable with a single table, which doubles as a desk, dining table, bus, etc., and several chairs. The Gang's lines may be divided among the actors assigned to the role according to the needs of the production. The play could also be performed by four adult actors, doubling as follows:

BOSS/ANNOUNCER/MARCIE SMEDLEY/GANG JUNIOR/DRIVER DARLA/NICKLES

These would be two different experiences, no doubt, but the point should be the same.

SETTING AND TIME: Bare stage with props. The present.

(An office, represented by a table that stands in for a desk, and two chairs. Behind the table stands the BOSS, with a folder. SMEDLEY sits in a chair opposite, sinking further and further into his own misery.)

BOSS. Results, Smedley.

SMEDLEY. Uh—

BOSS. Results!

SMEDLEY. I—

BOSS. Down fifteen percent over the fourth quarter—fifteen percent—what do you call that, Smedley?

SMEDLEY. The economy—

BOSS (*cutting him off*). Disaster. That's what you call it. When your numbers fall off a cliff!

SMEDLEY. It's not that bad really, considering—

BOSS (cutting him off, not letting him get in a word). Smedley! Put a couple brain cells together, if you can. Your numbers are going down. That's not the right direction, is it? Because we want them to go UP! Now, why do you suppose that is, Smedley? Do you have a clue? I'll tell you! Because we're in business to make money, you see, and when sales go down—WE DON'T MAKE MONEY!

(A beat. SMEDLEY clears his throat.)

SMEDLEY (a deep breath). Mr. Bledsoe. I really think the situation in Seattle—

BOSS. Seattle? That's your explanation? A tiny little earth-quake on the West Coast—and you can't make your sales quota?

SMEDLEY. It was seven-point-six on the Richter scale.

BOSS. Yesterday's news!

SMEDLEY. Half of our West Coast business is in Seattle.

BOSS. What's your point?

SMEDLEY. There's just not much demand for nail polish after an earthquake.

BOSS (after a beat). I would think if a woman's house had been leveled flat—she'd take some comfort in being well-groomed.

SMEDLEY (eagerly). Well, you would think! (More somber.) Except—the nail parlors have been leveled along with the houses. So when you think about it, a fifteen percent drop is actually—holding our own. It's actually—surprisingly good. Considering...

(A longer beat. The BOSS thinks about this argument. Then, calmly...)

BOSS. Smedley. What you're giving me...is not an explanation.

SMEDLEY, But—

BOSS. It's an excuse. And you know who makes excuses? Losers.

SMEDLEY. But the—

BOSS. Losers make excuses, Smedley. Losers. The guys in the back row. The ones who trip over their own shoelaces. Who can't even tie their shoes! They're back there, on the ground, whining—while the first guy is already over the finish line. Because he is not blaming an earthquake for his poor performance!

SMEDLEY. I— (A beat.) Okay. I see your point...

BOSS. And Smedley? I don't work with losers.

SMEDLEY (after a beat). Are you saying? What is it you're saying, exactly, Mr. Bledsoe?

BOSS. I. Don't. Work. With. Losers.

SMEDLEY (with sinking hopes). So this isn't a friendly warning then? (BOSS points violently towards the exit.